

FAQ Frequently Asked Questions regarding The BBX and Partners Advantage Strategic Alliance

1. What is the purpose of the strategic alliance between BBX and Partners Advantage

Insurance Services? BBX is dedicated to helping you grow all your life, annuity and health business. Our alliance with Partners Advantage will provide you with exceptional service to process ALL of your business. They have exceptional case design expertise, case management support and an in-house underwriter to help you with your life cases, annuity and health business. Partners Advantage can give you access to over 50 top carriers.

2. What number do I call for assistance? Call Partners Advantage at 888-251-5525 from 7 a.m. to 7 p.m. Central. If you want to speak with a receptionist for assistance, just press 0 at any time.

- Ext. 704 – Life Express Team and Underwriting Assistance
- Ext. 709 – Annuity Advantage Team
- Ext. 140 – Health Product Assistance

3. Where are your offices? Fargo, ND, Colton, CA, Huntington Beach, CA, Salt Lake City, UT, Sioux City, IA, North Palm Beach, FL, and Houston, TX.

4. What's in it for me?

- We scrub your applications for completeness and accuracy, scan/overnight to carrier
- We'll provide you with updated case status on our website – updated daily
- Manually review and email a status to you every 5 business days
- Follow up on delivery requirements to get case active/paid
- Assistance in large case design with an emphasis on medical and financial pre-underwriting to avoid extra work or delays
- Live Event training sessions
- Email newsletters and other communications to educate you on products, concepts, sales ideas.
- Access to our Exclusive Sales Programs (including the Partners Advantage Sales System, Wealth & Income Planner Program & other exclusive tools)
- "Other than Applied for Program" - our staff goes back to review offers that changed during underwriting process and strive to secure the best offers possible
- Underwriting Monthly Webinar held by our VP of Underwriting
- Online tools – including rates, product comparisons, forms and much more
- Over 50 of the top carriers in the nation – combined with some the best compensation available
- Advanced life case marketplace expertise

5. More information about Partners Advantage is available at

www.partnersadvantage.com. Register for our agent website for access to quotes, forms, product comparisons, and more. Register for your username/password and in the "Referred by" section put BBX. Plus, you can use the live online chat tool for assistance.

6. Where do I send my New Business and Contracting during the transition period?

Contracting Forms/Questions: Ext. 705 or email: contracting@partnersadvantage.com

Click Here to download our "Doing Business with Partners Advantage" brochure.

